Prep for the Climb — Pre-Offer Assistance

Watch this

HOUSE ME LEGAL ™

Guides and Checklists for This Stage:

- How to Make an Offer on Your First Property
- Open Home Checklist
- 5-Step Buying Process on Making Your First Offer

Risk of over-paying / weak conditions

Research: Create a value-range spreadsheet to compare recent sales ("comps") and set a smart offer range based on market evidence.

See our example here: Click here.

Conditions: Choose offer conditions (finance, LIM, building, due diligence).

Further info can be found here.

Letter: Add a personal touch. Write a friendly offer letter to sellers to build emotional connection and stand out in a competitive market.

Use our template: Letter to Sellers - Buyer Introduction

Offer: Submit your offer and get support negotiating counter-offers, setting a strong expiry deadline, and responding confidently under pressure.

Deadline: Set an expiry/deadline timer

Accepted

Rejected

Offer Accepted

Proceed to Potential Homes & Progress

Back to the Beginning

(Prep for the Climb / Base Camp)